



CAPABILITY STATEMENT

Founded in 1998, Argent Associates Inc. has evolved from a legacy asset management and value-added reseller (VAR) into an award-winning leading provider of an array of products/services related to the fast-changing technology environment across various industry sectors. Examples of some key services include:

- Network integration, including modernization of legacy systems with vendor-agnostic digital solutions
- Supply chain optimization including transaction analytics, quality tracking, virtual warehousing, on-time delivery
- In-building wireless engineering, optimization, and installation services
- Emerging technologies development, testing, and implementation

CORE COMPETENCIES

Supply Chain Services

- Warehousing Management Vendor
- Managed Inventory (VMI and SMI)
- Kitting, Assembly, Integration, Distribution
- RMA Management
- Reporting & Analytics
- Consignment Programs

Professional Tech Services

- Wireless & Network, Systems Integration
- Distributed Antenna Systems (DAS), BDAs, CPRI, Small Cells, P25 Public Safety
- Design and Install Data Center Technologies
- Tower Audits and Site-Hardening Evaluation
- Surveillance, Access Control, AV
- 4G/5G Optimization
- LAN/WAN Network Engineering and Testing
- Configuration of Routers, Firewalls, and Switches
- Smart Cities Integrations
- Environmental IoT Solutions – Energy Savings

Value Added Reseller

- IT Hardware
- General Industrial Supplies (MRO)
- Security & Surveillance Solutions
- Low Voltage Cabling & Accessories
- E-Commerce Platform
- Electric Vehicle Chargers

PAST PERFORMANCE

- Authorized reseller to Fortune 100 customers across security, telecom, retail, manufacturing, IT, and entertainment
- Managed fastener inventory (bagged/tagged) for major aerospace client
- Engineered and installed 500+ Wi-Fi and in-building cellular networks for carriers and enterprise
- Deployed public safety technology

COMPANY SNAPSHOT

- Founded in 1998
- DUNS # 072725984
- CAGE Code 38AJ56
- Women Business Enterprise (WBENC)
- SBE Certified
- Hispanic Owned
- Minority Business Enterprise (NMSDC)
- Women Owned Small Business WO40247
- Federal, State, & Educational Coops (Visit website for list)
- ISO 9001:2015 Certified
- ISO 9000, 14001, 45001, & 27001 Compliant
- States: TX, NY, NJ, GA, NC, FL
- TX HUB #1223640982200

MAJOR CLIENTS & PARTNERS

- Anixter/Wesco
- Apple
- AT&T
- Axis
- CBS
- City of Dallas
- Con Edison
- DSNY
- Disney
- Grainger
- Motorola
- NBC
- Nokia
- NYPD & FDNY
- Oncor
- PSEG
- Rite Aid
- Verizon

NAICS CODES

- 423120 – Motor Vehicle Parts & Supplies
- 423430 – Computer, Peripheral & Software
- 423610 – Electrical Equipment & Wiring Supplies
- 423690 – Other Electronic Equipment
- 423830 – Industrial Machinery & Equipment
- 423850 – Service Equipment & Supply
- 517121 – Telecommunications Resellers

RETURN ON INVESTMENT

- Proven track record for process and supply chain automation
- Financially sound; backed by funding to handle large scale projects
- Successful management of national VMI, VAR, SMI
- Experienced team of proven software and hardware technology experts
- Proven track record and awards for innovation